



Generating Power for Generations

Electricity Generation Company (Malawi) Limited

REQUEST FOR PROPOSALS

BY INTERNATIONAL COMPETITIVE BIDDING (ICB)

FOR JOINT VENTURE PARTNERSHIP FOR KAMMWAMBA COAL FIRED POWER PLANT PROJECT.

PROCUREMENT REFERENCE NO. EGC283/ICB/RFP/FY2020-21

1. EGENCO carries on the business of generating power in the Republic of Malawi and currently is in the process of implementing the Kammwamba Coal Fired Power Plant transferred to it by the government of Malawi.
2. The Chairman, Internal Procurement and Disposal Committee, invites sealed proposals from experienced Investors/Developers in a Build, Own, Operate and Transfer (BOOT) Arrangement to Partner with EGENCO in a Joint Venture for Development And Operation of Kammwamba Coal-Fired Power Plant in Malawi.
3. The main purpose of the call for the proposals is to find a joint venture partner to Finance the implementation of Kammwamba coal fired power plant, Develop (design and construct) the project and Own, Operate and maintain the power plant.
4. The proposals shall be evaluated in accordance with the Public Procurement and Disposal of Assets Act of 2017.
5. Participation is open to all eligible Prospective JV Partners for the formation of JVC based on the documentary evidence of the following key information:
 - (a) Experience in development of Coal Fired Power Plants.
 - (b) Capability to raise own or debt financing required for a 350MW Coal Fired Power Plant.
 - (c) Experience in Operation and Maintenance (O&M) of Coal Fired Power Plants.
 - (d) Demonstrate capability to manage environmental impact of Coal Fired Power Plant.

- (e) Additional details to be submitted shall include expected rate of return, staffing and proposed period of transfer.
- (f) Financial standing of the bidders.
- (g) Bidders Proposed Approach for the JV Project.

6. Interested Prospective JV Partners may obtain Request for Proposal (RFP) documents and further information during working hours from **Monday, 31st May 2021**. The RFP may be sent by e-mail upon production of proof of payment from the **Procurement and Disposal Department, EGENCO, Chayamba Building, No. 7 Victoria Avenue, P. O. Box 1567, Blantyre, Malawi. Attention: Acting Procurement and Disposal Manager, Tel: +265 1 836 000, Cell: +265 999 966 848, Fax: +265 1 827 082; Email: gntaila@egenco.mw.**

7. There will be a Pre-proposal Conference which will be held as detailed below:

Date : 22nd JUNE 2021
Venue : (GMT +2) 10:00 hours,
Time : Sunbird Mount Soche Hotel, Blantyre, Malawi.

8. The Proposal document in English shall be purchased by interested bidders upon payment of a non-refundable fee of **MK10, 000.00** or its equivalent. The method of payment will be in form of cash or bank certified cheque or electronic funds transfer.

For electronic funds transfer here below are the banking details:

Account Name: Electricity Generation Company (Malawi) Limited (EGENCO)
Account Number: 01003249146
Account Type: Current Account
Bank : National Bank of Malawi Limited (NB)
Bank Address: P.O. Box 30365, Chichiri, Blantyre 3, Malawi
Swift Code : NBMAMWMW
Branch Code: 003
Branch Name: Chichiri

9. Electronic submission will not be permitted and late bids will be rejected. Proposals will be accepted from those who will purchase the standard bidding document only.
10. The Proposal must be delivered and registered at the address as in 12(b) below at or before **14.00 hours Local Time on Monday, 26th July 2021.**
11. The Proposals shall be opened immediately after the closing time in the presence of the bidders or their representatives who choose to witness the Proposal opening at the address as in 12(c) below.
12. Addresses for inspection, purchase, submission and opening of bids are as follows:-

- (a) Address for Bids inspection
No.7 Victoria Avenue

Chayamba Building
Floor Number 5
Procurement Department
P.O. Box 1567
BLANTYRE

- (b) Address for Bids purchase and submission

No.7 Victoria Avenue
Chayamba Building
Floor Number 5
Procurement Department
P.O. Box 1567
BLANTYRE

- (c) Address for Bids Opening

No.7 Victoria Avenue
Chayamba Building
Floor Number 6
Boardroom
P.O. Box 1567
BLANTYRE

(a) Proposals should be addressed to:

**The Chairman,
Internal Procurement and Disposal Committee
Electricity Generation Company (Malawi) Limited
No.7 Victoria Avenue
Chayamba Building
P.O. Box 1567
Blantyre
Malawi**